

Thuy Nguyen Thi Thu

From: Jenny Yeo <jenny.yeo@aimeleondore.com>
Sent: Tuesday, August 6, 2024 7:43 PM
To: Tyler James Prince
Cc: Megan Ryley; Shannon Faulkner; Sam Schmidt; Emily Trock; Cristina Loukopoulos; Jeni Fitzgerald; Anastasiya Zolotova; Paul Charles Norriss; ALD-PRODUCTION; ALD-SAMPLING
Subject: Re: SS25 Bulk Fabric Orders-UA

Hi Tyler,

The current WIP is updated with all confirmed fabrics. We will be sending out final BOMs & POs this week.

Will keep you posted if there are any changes or updates.

Thank you!

8/6/24 오전 6:00, Tyler James Prince <tyler.prince@un-available.net> 작성:

Hey Team,

Still waiting on final confirmation on this. Please can you advise as soon as possible.

Cheers,

Thank you and Best Regards,

TYLER PRINCE

SENIOR CLIENT ACCOUNT MANAGER
COMMERCIAL

[M] +84 (0)
[T] +84 (0) 28 3883 2493 | Ext:
[E] tyler.prince@un-available.net

<image001.png>

Part of Lot I/3, Street No. 7, Vinh Loc Industrial Park,
Binh Hung Hoa B Ward, Binh Tan District, Ho Chi Minh City, Vietnam

[UA] **CREATING AN IMPACT THAT MATTERS**

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From: Tyler James Prince
Sent: Friday, August 2, 2024 10:50 AM
To: Megan Ryley <megan.ryley@aimeleondore.com>; Jenny Yeo <jenny.yeo@aimeleondore.com>
Cc: Shannon Faulkner <shannon@aimeleondore.com>; Sam Schmidt <samschmidt@aimeleondore.com>; Emily Trock <emily@aimeleondore.com>; Cristina Loukopoulos <cristina@aimeleondore.com>; Jeni Fitzgerald <jeni.fitzgerald@aimeleondore.com>; Anastasiya Zolotova <anastasiya.zolotova@aimeleondore.com>; Paul Charles Norriss <paul.norriss@un-available.net>; ALD-PRODUCTION <ALD-PRODUCTION@un-available.net>; ALD-SAMPLING <ALD-

SAMPLING@un-available.net>

Subject: RE: SS25 Bulk Fabric Orders-UA

Hey Megan and Team,

No issues at all, we love to be able to help out wherever possible.

@Jenny Yeo Would we be able to get feedback on the provided file so we can proceed with RM accordingly?

Just wanting to ensure we are all aligned and on the same page for Fabric.

Cheers,

Thank you and Best Regards,

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From: Megan Ryley <megan.ryley@aimeleondore.com>

Sent: Tuesday, July 30, 2024 8:15 PM

To: Tyler James Prince <tyler.prince@un-available.net>

Cc: Shannon Faulkner <shannon@aimeleondore.com>; Sam Schmidt

<samschmidt@aimeleondore.com>; Emily Trock <emily@aimeleondore.com>; Cristina Loukopoulos

<cristina@aimeleondore.com>; Jenny Yeo <jenny.yeo@aimeleondore.com>; Jeni Fitzgerald

<jeni.fitzgerald@aimeleondore.com>; Anastasiya Zolotova

<anastasiya.zolotova@aimeleondore.com>; Paul Charles Norriss <paul.norriss@un-available.net>;

ALD-PRODUCTION <ALD-PRODUCTION@un-available.net>; ALD-SAMPLING <ALD-SAMPLING@un-available.net>

Subject: Re: SS25 Bulk Fabric Orders-UA

Hi Tyler:

Thank you for your partnership!

I know the team here is working as quickly as possible to get information to you.

They will respond as soon as there are further updates.

Thanks,

--

Megan Ryley

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aimeleondore.com

@aimeleondore

On Jul 30, 2024, at 6:37 AM, Tyler James Prince <tyler.prince@un-available.net> wrote:

Hey Megan,

I got you; we will add an extra 10% with our current calculations to ensure that we are in a spot where we can account for any changes to fit/pattern. I believe we are in the same boat and are wanting to ensure accurate and on time delivery of fabric, from there production should be more than manageable.

BROS color choice would be a point of emphasis that I would put on you and the team, sheerly due to the extended lead time of these colorways. Anything we can do to mitigate this would be greatly beneficial when it comes to production timelines.

We are always here to support and are very aligned on ensuring fabric be controlled and maintained so we can have a smooth SS25 delivery.

As we do not have final confirmation on fabric, please can you have your team refer to the file so that we can proceed as soon as possible. Pantones and Main fabric are essential if possible. Please can you have Jenny Yeo check the file attached and if all is alright my team will proceed. Staying posted for any support you and the team may need, let us know if there is any confusion.

There also seems to be a duplicate of the RIPSTOP NYLON styles. Please can you update if this is a discrepancy and I will align with my team 😊

<image002.png>

Cheers,

Thank you and Best Regards,

TYLER PRINCE

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From: Megan Ryley <megan.ryley@aimeleondore.com>
Sent: Monday, July 29, 2024 9:21 PM
To: Tyler James Prince <tyler.prince@un-available.net>
Cc: Shannon Faulkner <shannon@aimeleondore.com>; Sam Schmidt <samschmidt@aimeleondore.com>; Emily Trock <emily@aimeleondore.com>; Cristina Loukopoulos <cristina@aimeleondore.com>; Jenny Yeo <jenny.yeo@aimeleondore.com>; Jeni Fitzgerald <jeni.fitzgerald@aimeleondore.com>; Anastasiya Zolotova <anastasiya.zolotova@aimeleondore.com>; Paul Charles Norriss <paul.norriss@un-available.net>; ALD-PRODUCTION <ALD-PRODUCTION@un-available.net>; ALD-SAMPLING <ALD-SAMPLING@un-available.net>
Subject: Re: SS25 Bulk Fabric Orders-UA

Hi Tyler:

Jumping in on the below to discuss ways to move forward -

As Shannon has advised below, we are doing our best to mitigate here while waiting for outstanding details to be confirmed.

We need your help to do the same.

I understand It is not ideal to place fabric orders before getting the proto comments back, but we need you to do your best to calculate estimated yields and place greige now. I think you can assume an added 10% wastage to account for any fit/pattern changes that may increase the consumption in the meantime to get it rolling. Based on the below, if you find that yarn is OUT OF STOCK for our core qualities, we would still be in a position to meet a 1/10 XF as long as you get the yarn booked NOW. Because we run these qualities every season, I am not worried about there being some liability overage if that happens. We will end of consuming it in sampling or the next season orders. I understand BROS colors are a little different story, we will work on getting these confirmed ASAP.

If you have thoughts on this, please let us know.

The tech team is doing their best to get protos fit and comments out ASAP, but realistically it will take a little time.

They are focusing on styles in order of XF priority across all vendors, so you will see comments for D1 styles first.

However, you will need to consider the total season fabric order as some qualities are shared across several styles in different drops.

Overall, we need UAs support to consider proactive solutions around some of the processes so we can stay on track even when we are stuck waiting on some information. I can assure you it is just as challenging on our side - but we must maintain XF dates regardless. Please work on the fabric component and keep us updated. And please also ensure you are planning on SgT QC for all styles this season.

Thanks,

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Megan Ryley

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[aimeleondore.com](mailto:tyler.prince@un-available.net)

@aimeleondore

On Jul 25, 2024, at 5:56 AM, Tyler James Prince
<tyler.prince@un-available.net> wrote:

Hey Shannon,

Happy to receive this! Thankyou for sending it over 😊 Hope all is well with you also.

Understood on the +-10% for this and will await final unit orders. To be able to place accurate fabric orders we do need to have decoration and fit comments on all samples using unique fabrics or treatments so that we can calculate usage, with running styles and fabrics this is easier but the more seasonal fabrics we need these details ASAP to order correctly.

Please update RM details as well as BOMs as soon as possible so my team can process and get back to you with any issues or questions.

I replied previously for confirmation, 1/10 ex-factory being January 10th correct? Once we get rolling with fabric it gives us the best opportunity to achieve ex-factory dates so the more info you can provide at any stage is appreciated.

Below I would like to break down the current Leadtimes for ALD's running Brushed Fleece and French Terry. (530GSM)

- No greige, but yarn is ready: 45 days
- No yarn stock in advance: 70 - 80 days
- Heather colors 85 days.

It is essential to order and BROS or HEATHER COLORS as soon as possible.

I have also sent an email regarding the ability to book 1 greige for both Brushed Fleece and French Terry with a slight difference in weight. Please review and let us know if this is something that would be interested in as we are working on options to reduce any potential fabric issues in the future.

We will keep you posted with any fabric delay and keep the Fabric Stock in Date updated for clarity.

I have added my team [@ALD-PRODUCTION](#) and [@ALD-SAMPLING](#) so all teams are clear and up to date with any further information.

Regarding future capsules and projections, I know that you provide all information when available but if there is any clarity you can provide on how many expected Collections or Units to prepare for or when we should receive these capsules I would be greatly appreciated for planning on our end.

Excited to get this season moving again and looking forward to receiving any comments!

Please let me know if there are any issues or concerns.

Cheers,

Thank you and Best Regards,

TYLER PRINCE

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[UA] **CREATING AN IMPACT THAT MATTERS**

From: Shannon Faulkner <shannon@aimeleondore.com>
Sent: Wednesday, July 24, 2024 3:11 AM
To: Tyler James Prince <tyler.prince@un-available.net>; Megan Ryley <megan.ryley@aimeleondore.com>; Sam Schmidt <samschmidt@aimeleondore.com>; Emily Trock <emily@aimeleondore.com>; Cristina Loukopoulos <cristina@aimeleondore.com>; Jenny Yeo <jenny.yeo@aimeleondore.com>; Jeni Fitzgerald <jeni.fitzgerald@aimeleondore.com>; Anastasiya Zolotova <anastasiya.zolotova@aimeleondore.com>; Paul Charles Norriss <paul.norriss@un-available.net>
Subject: SS25 Bulk Fabric Orders-UA

Hi Tyler,

Hope all is well with you! We wanted to share some updates for SS25. In terms of reserving capacity, SS25 is looking like it will be just shy of 19K units. We are still awaiting a few more projections and there will be capsules as usual.

See SS25 WIP linked, including the below information: https://docs.google.com/spreadsheets/d/1TTwHbPk-D_MI_HGBBWern5kZD3twfB3m7-cAdlFKhxc/edit?usp=sharing

- Style Number
- Description
- Fabric Article
- Mill Color Number
- Composition
- Bulk X Mill Date
- Projected units

I mainly wanted to get you projections asap as I mentioned - Main body fabric / color that will be listed, is confirmed. Then we need you to go ahead and reach out to the mills / your internal mills regarding stock—we know this takes some time and want you to be able to get started as early as possible. Bulk POs will be sent hopefully by the end of week. For the projected units please consider +/- 10% until you receive POs - PO will have final order units.

[@Jenny Yeo](#) will fill in RM info - please follow up with her directly for this information.

[@Jeni Fitzgerald](#) will work through BOMs.

For SS25 Ideally it would be amazing if all styles could meet a 1/10 XF for all styles but that is looking tight... our main concern is peak production season at the fabric level.

Please help to get all grieger orders finalized as soon as possible (once you get RM info of course). As you get bulk fabric x mill dates, let us know if any dates are looking concerning and we can plan accordingly.

Best,
Shannon

--

Shannon Faulkner

--

aimeleondore.com

@aimeleondore

<ALD-SS25-MAINLINE.xlsx>