

Nguyen Tran Nguyen Kim

From: Caleb Troy <caleb@theloyalist.com>
Sent: Thursday, October 30, 2025 2:31 AM
To: Hieu Nguyen Thi Minh
Cc: Giulia de Garay; Xander Ritz; HANNAH PALLADINO; Tyler James Prince; THELOYALIST-PRODUCTION; THELOYALIST-SAMPLING
Subject: Re: Enchante - Melbourne 2026 Development (UA)

Hi Hieu,

That works! We can plan to discuss the fabric liability next Tuesday. Other answers are in line below.

CALEB TROY | *VP of Operations & Strategy*
t: 412-913-1075
e: caleb@theloyalist.com
New York, NY



On Tue, Oct 28, 2025 at 11:53 PM Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net> wrote:
Hi Caleb,

Unfortunately, we are not available on Thursday, could we please maintain the schedule on our Tuesday call?

Also please see **my reply** below

- Color migration for the contrast Navy Crewneck (which will be using TL's Navy & UA's stock white): We've received the test result, and it has passed, so there's no concern about the combination of the 2 colors.
That's great news!
- Quantity:
 - Cream: We're good with the current quantity for both the Crewneck and Shorts **Can we proceed with only the crewneck? 250 units of the cream**

Hieu: This is workable, however, you can produce a higher quantity since you still have a lot of liability fabric left over from the Blank order. **Can you reconfirm the final cost per unit? I will finalize quantity based on cost?**

- Navy: We have just enough fabric for the Crewneck. We only have stock available in another Navy color (please see the attached photo for your reference). We can also arrange a swatch for your physical review, please let me know your preference. **Can we proceed with only the crewneck? 200 units of the Navy using TL's Navy?**

Hieu: This is workable, however, could we utilize all the Navy fabric for this style? I think we could make around 250 pcs. Please reconfirm the final cost per unit but yes we can use the full balance of navy fabric for this style if it yields approximately 250 pcs.

- Black: Unfortunately, we don't have any Black fabric available in the warehouse at the moment. However, we're still have stock fabric in Heather Grey BC01, let me know if you'd like to change the black to this **We can skip the black for now**

Hieu: Noted on this

Hi [@Giulia de Garay](#),

Noted on the reference, we'll follow this to make the tank.

Thank you and Best Regards,

HIEU NGUYEN (Ms.)

CLIENT ACCOUNT MANAGER

COMMERCIAL

[M] +84 (0) 908 453 485

[T] +84 (0) 28 3883 2493 | Ext:

[E] hieu.nguyen@un-available.net

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Part of Lot I/3, Street No. 7, Vinh Loc Industrial Park,
Binh Tan Ward, Ho Chi Minh City, Vietnam

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From: Giulia de Garay <giulia@theloyalist.com>

Sent: Tuesday, October 28, 2025 9:47 PM

To: Caleb Troy <caleb@theloyalist.com>

Cc: Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net>; Xander Ritz <xander@theloyalist.com>; HANNAH PALLADINO <hannah.p@theloyalist.com>; Tyler James Prince <tyler.prince@un-available.net>; THELOYALIST-PRODUCTION <THELOYALIST-PRODUCTION@un-available.net>; THELOYALIST-SAMPLING <THELOYALIST-SAMPLING@un-available.net>

Subject: Re: Enchante - Melbourne 2026 Development (UA)

Hi Hieu!

Adding to Caleb's email (reattaching notes below),

For tank please reference below contrast trapunto stitch in **orange** for technique only (~Tex 120, SPI 6; if TEX / SPI combination isn't possible, we're open to factory's suggestion). Could you also advise ready date for this tank style?



Reattaching Caleb's latest notes below (in **blue**):

- **Quick follow-up on call time - would 8:30a ET on Thursday work instead?**
- Color migration for the contrast Navy Crewneck (which will be using TL's Navy & UA's stock white): We've received the test result, and it has passed, so there's no concern about the combination of the 2 colors. **That's great news!**
- Quantity:
 - Cream: We're good with the current quantity for both the Crewneck and Shorts **Can we proceed with only the crewneck? 250 units of the cream**
 - Navy: We have just enough fabric for the Crewneck. We only have stock available in another Navy color (please see the attached photo for your reference). We can also arrange a swatch for your physical review, please let me know your preference. **Can we proceed with only the crewneck? 200 units of the Navy using TL's Navy?**
 - Black: Unfortunately, we don't have any Black fabric available in the warehouse at the moment. However, we're still have stock fabric in Heather Grey BC01, let me know if you'd like to change the black to this **We can skip the black for now**

Best,
Giulia

GIULIA DE GARAY | Sr. Manager, Product Development
e: giulia@theloyalist.com
New York, NY



On Mon, Oct 27, 2025 at 6:51 PM Caleb Troy <caleb@theloyalist.com> wrote:
Hi Hieu,

Quick follow-up on call time - would 8:30a ET on Thursday work instead?

Thanks,

CT

CALEB TROY | *VP of Operations & Strategy*

t: 412-913-1075

e: caleb@theloyalist.com

New York, NY



On Mon, Oct 27, 2025 at 9:39 AM Caleb Troy <caleb@theloyalist.com> wrote:

Hi Hieu,

Thanks for the updates on fabric options for these styles. Questions and next steps are listed in line below. Can we schedule time this week to discuss next steps for the blank program and fabric liability? If helpful, I can make an evening call in Eastern time work. Would 9p ET Tuesday, 10/28 work for you?

CT

CALEB TROY | *VP of Operations & Strategy*

t: 412-913-1075

e: caleb@theloyalist.com

New York, NY



On Fri, Oct 24, 2025 at 5:58 AM Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net> wrote:

Hi Caleb,

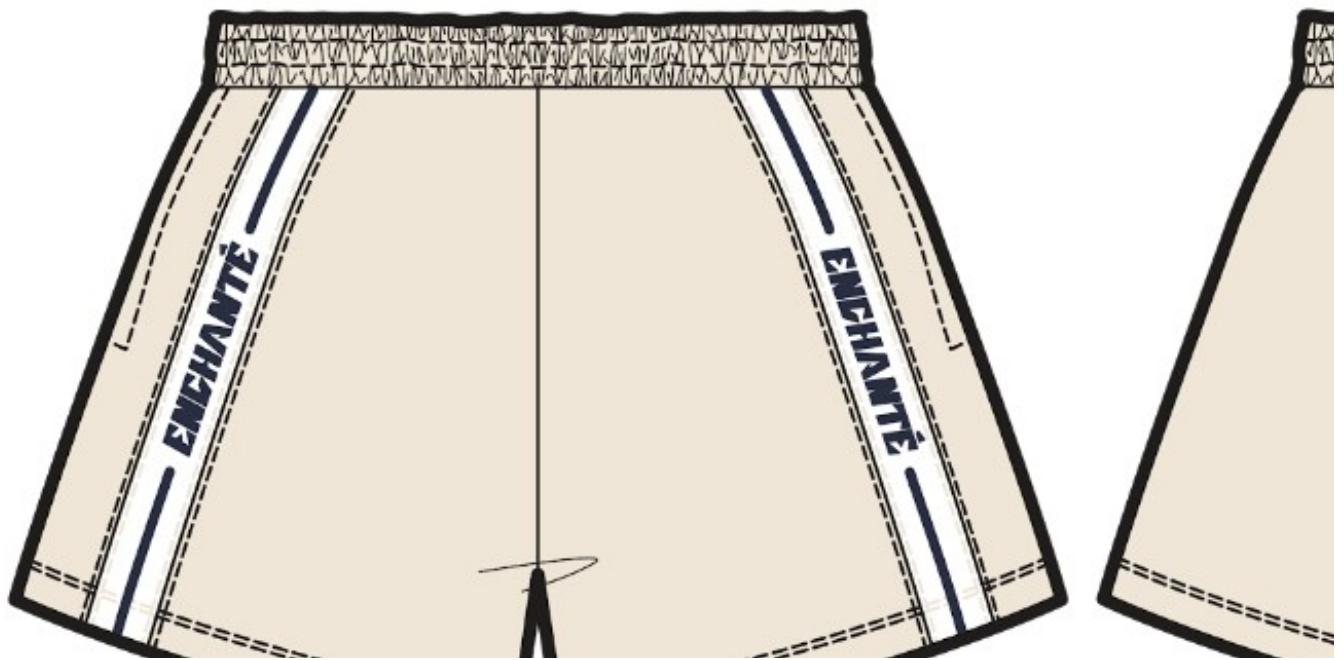
I also would like to touch base with you further regarding the 2 styles below

EN0325WT04 Women's 1/4 Zip Sweatshirt & EN0325WP05 Women's Shorts











- Color migration for the contrast Navy Crewneck (which will be using TL's Navy & UA's stock white): We've received the test result, and it has passed, so there's no concern about the combination of the 2 colors. ***That's great news!***
- Quantity:
 - Cream: We're good with the current quantity for both the Crewneck and Shorts ***Can we proceed with only the crewneck? 250 units of the cream***
 - Navy: We have just enough fabric for the Crewneck. We only have stock available in another Navy color (please see the attached photo for your reference). We can also arrange a swatch for your physical review, please let me know your preference. ***Can we proceed with only the crewneck? 200 units of the Navy using TL's Navy?***
 - Black: Unfortunately, we don't have any Black fabric available in the warehouse at the moment. However, we're still have stock fabric in Heather Grey BC01, let me know if you'd like to change the black to this ***We can skip the black for now***



Thank you and Best Regards,

HIEU NGUYEN (Ms.)

CLIENT ACCOUNT MANAGER

COMMERCIAL

[M] +84 (0) 908 453 485

[T] +84 (0) 28 3883 2493 | Ext:

[E] hieu.nguyen@un-available.net

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Part of Lot I/3, Street No. 7, Vinh Loc Industrial Park,
Binh Tan Ward, Ho Chi Minh City, Vietnam

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From: Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net>

Sent: Tuesday, October 21, 2025 10:49 AM

To: Caleb Troy <caleb@theloyalist.com>

Cc: Tyler James Prince <tyler.prince@un-available.net>; THELOYALIST-PRODUCTION <THELOYALIST-PRODUCTION@un-available.net>; THELOYALIST-SAMPLING <THELOYALIST-SAMPLING@un-available.net>;

Xander Ritz <xander@theloyalist.com>; HANNAH PALLADINO <hannah.p@theloyalist.com>; Giulia de Garay

<giulia@theloyalist.com>

Subject: Re: Enchante - Melbourne 2026 Development (UA)

Hi Caleb,

I completely understand and appreciate you getting back to me. I look forward to hearing from you soon.

Thank you and Best Regards,

HIEU NGUYEN (Ms.)

CLIENT ACCOUNT MANAGER

COMMERCIAL

[M] +84 (0) 908 453 485

[T] +84 (0) 28 3883 2493 | Ext:

[E] hieu.nguyen@un-available.net

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Part of Lot I/3, Street No. 7, Vinh Loc Industrial Park,
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From: Caleb Troy <caleb@theloyalist.com>

Sent: Monday, October 20, 2025 10:00 PM

To: Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net>

Cc: Giulia de Garay <giulia@theloyalist.com>; Tyler James Prince <tyler.prince@un-available.net>; THELOYALIST-PRODUCTION <THELOYALIST-PRODUCTION@un-available.net>; THELOYALIST-SAMPLING <THELOYALIST-SAMPLING@un-available.net>; Xander Ritz <xander@theloyalist.com>; HANNAH PALLADINO <hannah.p@theloyalist.com>

Subject: Re: Enchante - Melbourne 2026 Development (UA)

Hi Hieu,

Sorry for the delay here! It's been a busy few days for the team with launches and out of office time. I wanted to acknowledge receipt of your email and confirm we'll get back to you as soon as possible on all items.

Best,

Caleb

CALEB TROY | *VP of Operations & Strategy*

t: 412-913-1075

e: caleb@theloyalist.com

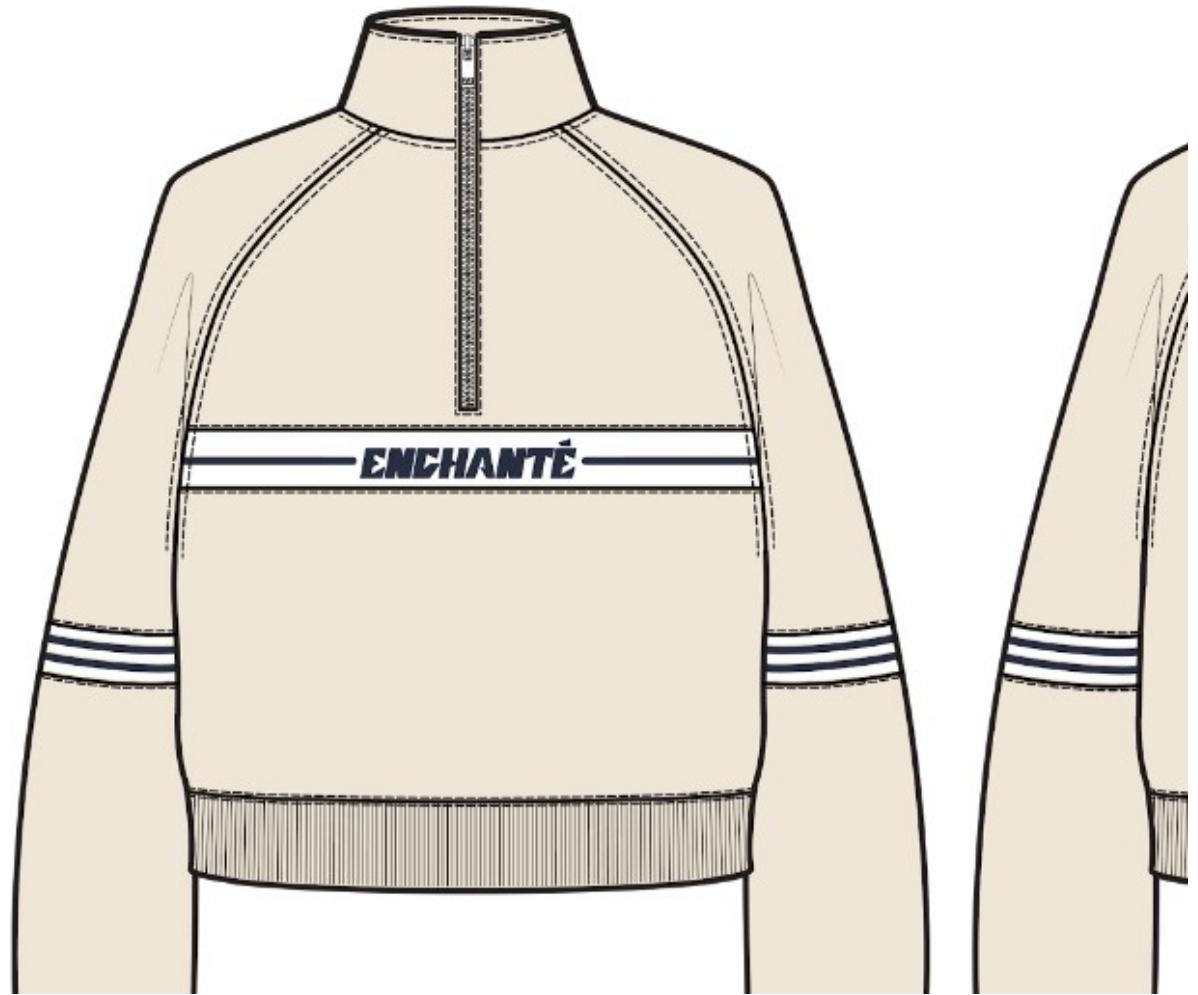
New York, NY



On Wed, Oct 15, 2025 at 4:26 AM Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net> wrote:
Hi [@Giulia de Garay](#), well received the tech pack, we'll proceed to make the sample accordingly. Could you please share the topstitch reference for us to follow for sampling?

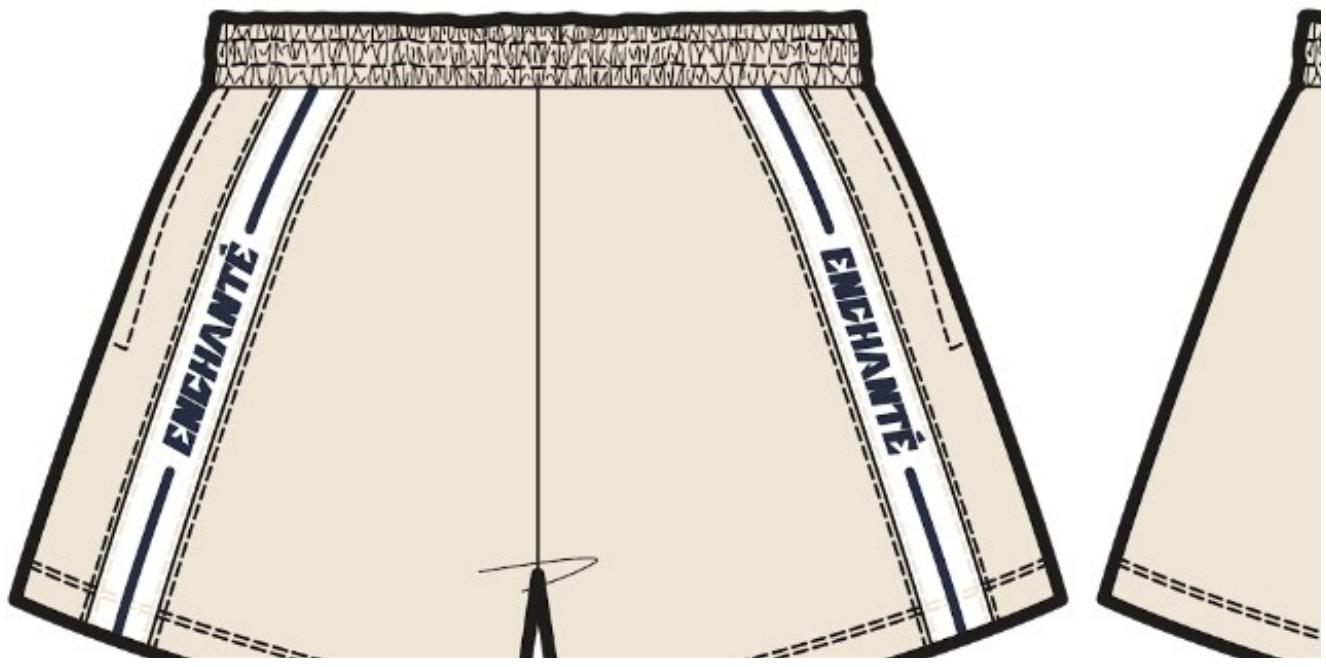
Hi [@Caleb Troy](#), please see below and let me know your thoughts

EN0325WT04 Women's 1/4 Zip Sweatshirt & EN0325WP05 Women's Shorts











We can proceed with the Cream color, however, we'll need to double check the liability fabric for the Navy and Black. We'll keep you posted on whether we have enough fabric to cover these quantities.

As this style uses contrast fabrics, there's a potential risk of color migration. We'll arrange a test and share the results with you as soon as possible so you can review and confirm if the level of migration is acceptable.

EN0326WT18 Navy Tank Top: we've received the techpack and will send sample asap.

LIABILITY FABRIC:

Back when we received the PO for the blanks, we collected the deposit and treated it as confirmation to proceed with material placement for garment production. At that time, the plan for Melbourne (previously Affection) was set for mid to late November.

Currently, our lead time allows us to convert fabric into blank garments in 2–4 weeks, meaning the finished garments would still fall within Q4 2025. However, due to the unclear plan for sharing the tech pack, we won't have enough time to make the samples with the exf date before Tet. Therefore, if you don't want us to turn the fabric into blank garments, we will deduct the liability fabric to the Deposit & The Loyalist will still be responsible for it.

We're more than Happy to hop on a call if needed to further discuss on this.

| ITEMS | COLOR | XS | S | M | L | XL | 2XL | TOTAL LEFT OVER QTY |
|-----------|-------|-----|-----|-----|-----|-----|-----|------------------------|
| HOODIE | PFD | 44 | 122 | 211 | 202 | 99 | 56 | 734 |
| CREW NECK | PFD | 85 | 214 | 370 | 361 | 178 | 94 | 1302 |
| SS TEE | PFD | 106 | 282 | 491 | 478 | 235 | 127 | 1719 |
| LS TEE | PFD | 9 | 28 | 49 | 48 | 23 | 13 | 170 |

Thank you and Best Regards,

HIEU NGUYEN (Ms.)

CLIENT ACCOUNT MANAGER

COMMERCIAL

[M] +84 (0) 908 453 485

[T] +84 (0) 28 3883 2493 | Ext:

[E] hieu.nguyen@un-available.net

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Part of Lot I/3, Street No. 7, Vinh Loc Industrial Park,
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From: Giulia de Garay <giulia@theloyalist.com>

Sent: Wednesday, October 15, 2025 4:12 AM

To: Caleb Troy <caleb@theloyalist.com>

Cc: Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net>; Tyler James Prince <tyler.prince@un-available.net>; THELOYALIST-PRODUCTION <THELOYALIST-PRODUCTION@un-available.net>; THELOYALIST-SAMPLING <THELOYALIST-SAMPLING@un-available.net>; Xander Ritz <xander@theloyalist.com>; HANNAH PALLADINO <hannah.p@theloyalist.com>

Subject: Re: Enchante - Melbourne 2026 Development (UA)

Hi Hieu!

Following up on Caleb's note, please review and advise on all points.

Additionally, please see TP for tank - let us know if you have any questions.



Navy Tank EN0326WT18

Best,
Giulia

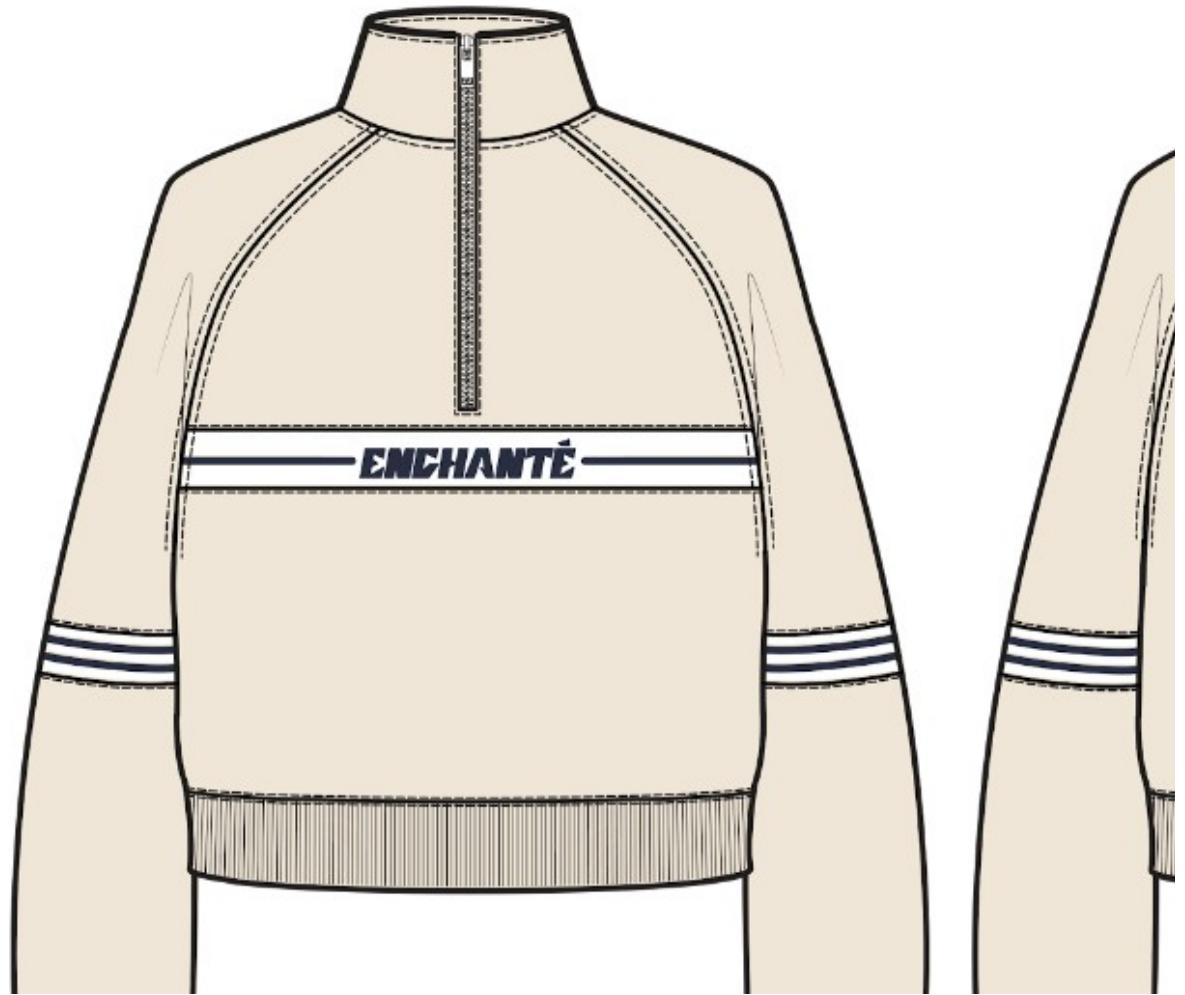
GIULIA DE GARAY | Sr. Manager, Product Development
e: giulia@theloyalist.com
New York, NY



On Fri, Oct 10, 2025 at 1:38 PM Caleb Troy <caleb@theloyalist.com> wrote:
Hi Hieu & Tyler,

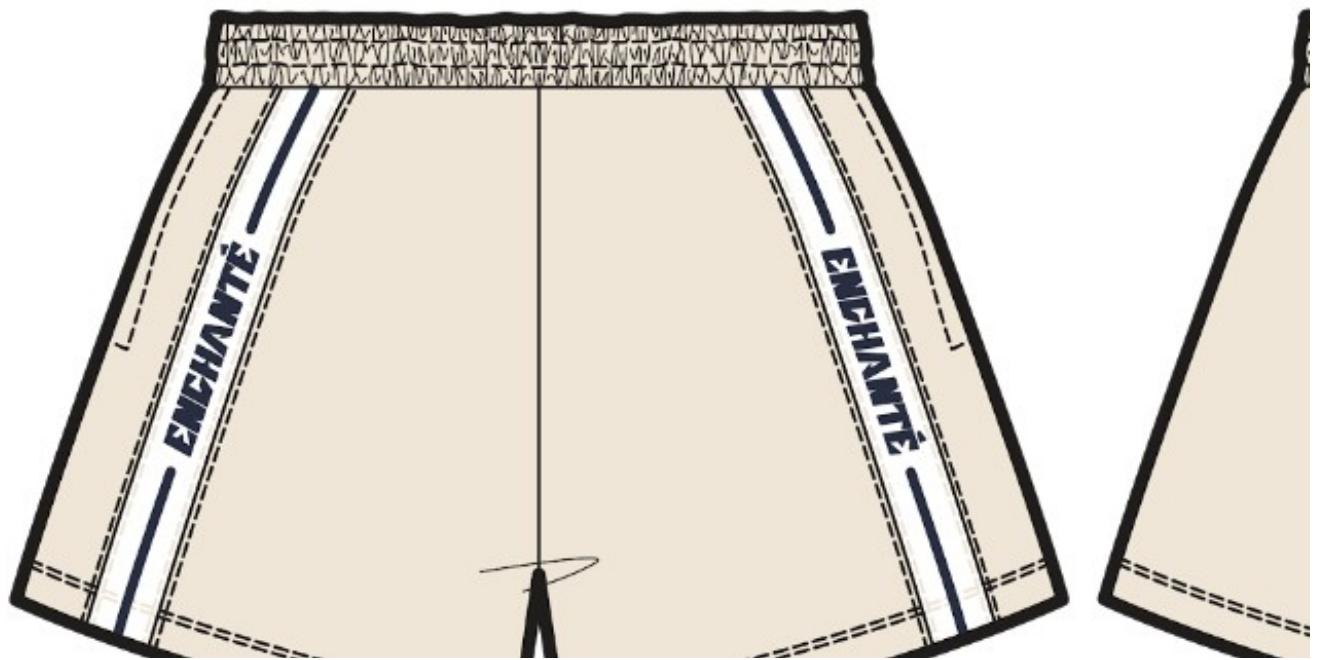
Thanks for your time Thursday morning to discuss how we move forward. Because the blanks aren't cut and sewn, and considering our ETA for final tech packs, we would like to produce the following styles with you for Melbourne 2026 with a pre-Tết ex-factory date.

EN0325WT04 Women's 1/4 Zip Sweatshirt & EN0325WP05 Women's Shorts











Reorder - Cream & White

- 1/4 Women's Zip Sweatshirt - 250 units
- Women's Shorts - 125 units

New Color - Navy or Black (TBD - Can we use the Navy fleece fabric on hand for the other 1/4 zip blank style?)

- 1/4 Women's Zip Sweatshirt - 200 to 250 units ***pending fabric yield, could we order more navy fabric if needed?*
- Women's Shorts - 125 units ***pending fabric yield*

From the Blanks program, we will also proceed with the **Navy Tank Top**:

| | | | | | | | | |
|------|------|----|----|----|----|----|---|-----|
| TANK | NAVY | 29 | 51 | 78 | 64 | 29 | 9 | 260 |
|------|------|----|----|----|----|----|---|-----|

Giulia will provide the tech pack for the tank top by the middle of next week.

For the blank program items ordered in May that are not cut and sewn, please advise on the next steps if we do not use the available fabric. Based on the email thread **Re: Enchante - Blanks Program**, our deposit was for finished blanks, not fabric. Please let us know if this is correct and how to proceed.

We're bummed the blanks intended for Q4 Ex-Factory aren't cut and sewn, but given our discussion Thursday and recent issues with Speedway, it seems best for both parties to avoid sprinting towards a pre-Tết Ex-Factory on this collection.

| ITEMS | COLOR | XS | S | M | L | XL | 2XL | TOTAL LEFT OVER QTY |
|--------|-------|----|-----|-----|-----|----|-----|---------------------|
| HOODIE | PFD | 44 | 122 | 211 | 202 | 99 | 56 | 734 |

| | | | | | | | | |
|-----------|-----|-----|-----|-----|-----|-----|-----|------|
| CREW NECK | PFD | 85 | 214 | 370 | 361 | 178 | 94 | 1302 |
| SS TEE | PFD | 106 | 282 | 491 | 478 | 235 | 127 | 1719 |
| LS TEE | PFD | 9 | 28 | 49 | 48 | 23 | 13 | 170 |

Have a great weekend!

CT

CALEB TROY | *VP of Operations & Strategy*

t: 412-913-1075

e: caleb@theloyalist.com

New York, NY



On Fri, Oct 10, 2025 at 5:56 AM Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net> wrote:
Hey Giulia,

We still have stock colors available; however, we'll need your confirmation quickly before they are used for other orders. Please send through the draft quantity per style, and we'll prepare a color list for you accordingly. As sending physical swatches may take time, we would prefer to share a list with Pantone references for your review.

Could you please confirm if you're open to using a different item, or if it needs to follow the previous order? The actual fabric name we produced is Heavy Jersey 100% Cotton 300-320gsm.

One more note for these styles: the color options will be limited. We won't be able to apply garment dye for this style, and we'll need to select similar color combinations. Using contrasting colors may cause color migration issues during bulk production.

Kindly note that Fleece in PFD and Navy is currently available in stock from Blank order.

Let me know if you have any questions,

Thank you and Best Regards,

HIEU NGUYEN (Ms.)

CLIENT ACCOUNT MANAGER

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[M] +84 (0) 908 453 485

[T] +84 (0) 28 3883 2493 | Ext:

[E] hieu.nguyen@un-available.net

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