Nguyen Tran Nguyen Kim

| From: | Evelyn Tao <evelyn@theloyalist.com></evelyn@theloyalist.com> |
|--------------|---|
| FIUM. | , , , |
| Sent: | Tuesday, February 11, 2025 12:42 AM |
| То: | HANNAH PALLADINO |
| Cc: | Hieu Nguyen Thi Minh; Tyler James Prince; Caleb Troy; THELOYALIST-PRODUCTION; |
| | THELOYALIST-SAMPLING; Paul Charles Norriss |
| Subject: | Re: Enchante - Blanks Program |
| Attachments: | ENCHANTE - UA BLANKS 2025 - SHORT SLEEVE TSHIRT TP 021025.pdf; ENCHANTE |
| | - UA BLANKS 2025 - LONG SLEEVE TSHIRT TP 021025.pdf; ENCHANTE - UA BLANKS |
| | 2025 - CREWNECK SWEATSHIRT TP 021025.pdf; ENCHANTE - UA BLANKS 2025 - |
| | HOODIE TP 021025.pdf; ENCHANTE - UA BLANKS 2025 - SHORT SLEEVE TSHIRT TP |
| | 021025 .pdf; ENCHANTE - UA BLAKNS 2025 - WOMENS CROPPED TANK TP |
| | 021025.pdf |

Hi UA Team,

Following Hannah's email with TPs for specs/construction on Blanks.

Short Sleeve TShirt:



- Please note this follows overall specs/construction of Motocross 2024 EN1124MT7 Staircase Tshirt / EN1124MT8 Number Plate TShirt

Long Sleeve TShirt:



- Please note this a new spec/construction following an existing domestic Blank from Comfort Colors - we can send over a reference sample for you to follow if needed!

Crewneck Sweatshirt:

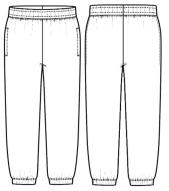


- Specs/construction follow Australia 2025 EN0325MC08 Racetrack Crewneck Sweatshirt

Hoodie:

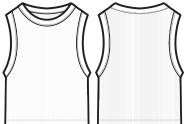


- Specs/construction follow Australia 2025 EN0325MH07 Hoodie



- This is also based on anexisting domestic Blank - we can send over a reference sample for you to follow if needed!

Womens Cropped Tank



- Specs & construction follow Australia 2025 EN0325WT03 Cropped Tank

Reiterating Hannah's note - please do not proceed into anything until we confirm and send a PO, but please kindly help to review and let us know what the lead-time to sample & produce each style in our usual sample size would be, thank you!

Best, Evelyn

EVELYN TAO | Director, Design & Development e: <u>evelyn@theloyalist.com</u> New York, NY

LOYALIST

On Mon, Feb 10, 2025 at 9:56 AM Hannah Palladino <<u>hannah.p@theloyalist.com</u>> wrote: Hi Team,

I hope you had a wonderful holiday!

I'd like to share our unit projections for this program, broken down by quarter and style in 2025.

<u>Please note that these are just projections and should not be considered as an official order or signal for the start of production until The Loyalist issues a PO link.</u>

| Style | Q3 2025 | Q4 2025 | TOTAL |
|---------------------|---------|---------|-------|
| T-Shirt | 2504 | 1748 | 4,252 |
| Hoodie | 644 | 1271 | 1,915 |
| Crewneck | 738 | 988 | 1,726 |
| Long Sleeve T-Shirt | 148 | 484 | 632 |
| Sweatpants | 127 | 189 | 316 |
| Womens Tank | 31 | 188 | 218 |
| TOTALS | 4192 | 4868 | 9,060 |

Questions based on above projections:

- Can you confirm the estimated cost per style based on knit, cut, sew, and dye processes before decoration?
- For the sweatpants and women's tank, our projections are on the lighter side. Is there a MOQ we should be aware of? We can adjust accordingly.
- We have tech packs and specs ready to share, based on our current fit with slight updates to body lengths. What would the lead time be for sampling these blocks in PFD/no decoration so we can confirm fits?
- When do we need to commit to blanks in order to decorate and use them in Q3 2025?

I'd love to go over these numbers and questions during our call tomorrow if possible!

Thanks so much, Hannah

HANNAH PALLADINO | Senior Manager, Product Operations t: 704-785-6079 e: <u>hannah.p@theloyalist.com</u> New York, NY

On Thu, Dec 19, 2024 at 3:16 AM Hieu Nguyen Thi Minh <<u>hieu.nguyen@un-available.net</u>> wrote: Hi Hannah,

Please see our full information as an ideal plan as per your concerns. Kindly note that this is an ideal plan and should be adjusted based on the current capacity at the time we receive a request/order. However, it can serve as a basis for further planning

Please review this and let me know if you have any questions, I am more than happy to hop on the call to go through this.

| | | naterial Itime | Operation Leadtime | | | | | | Pı | |
|--|-------------------|-------------------|---------------------------------------|-----|--------|-------|----------|---------|------------------|---|
| | Without Greige | With Greige | CUT | SEW | EMB | PRINT | DYE/WASH | PACKING | FROM CUT-PACK | |
| SHIPPING FULL PACKAGE GOODS WITH X QUANTITY FROM FABRIC | | | | | | 8 | | | | |
| 100 - 499 | 45 | 35 | 3 | 2 | 3 | 5 | 5 | 2 | 17 | t |
| 500 - 1999 | 45 | 35 | 4 | 4 | 4 | 6 | 7 | 2 | 23 | |
| 2000 - 4999 | 50 | 40 | 5 | 7 | 7 | 9 | 9 | 4 | 34 | T |
| 5000+ | 55 | 45 | 7 | 10 | 10 | 12 | 11 | 5 | 45 | T |
| SHIPPING FULL PACKAGE GOODS WITH X QUANTITY FROM BLANK GARMENT | | | | 2 | | | | | | |
| 100 - 499 | - | - | - | - | 3 | 5 | 5 | 2 | 12 | t |
| 500 - 1999 | - | - | - | - | 4 | 6 | 7 | 2 | 15 | t |
| 2000 - 4999 | - | - | - | - | 7 | 9 | 9 | 4 | 22 | T |
| 5000+ | | - | - | - | 10 | 12 | 11 | 5 | 28 | Ţ |
| SHIPPING DYED BLANKS | | | | | | | | | | + |
| 100 - 499 | - | - | - | - | 1 | - | 5 | 2 | 7 | T |
| 500 - 1999 | | . ÷, | | 2 | 2 2 | | 7 | 2 | 9 | T |
| 2000 - 4999 | | | | | | | 9 | 4 | 13 | |
| 5000+ | - | | | | | | 11 | 5 | 16 | ļ |
| SHIPPING PFD BLANKS | | | · · · · · · · · · · · · · · · · · · · | 8 | 9 | 3 | 2 | | | + |
| 100 - 499 | - | - | - | - | - | | - | 2 | 2 | T |
| 500 - 1999 | - | - | - | - | а С | - | - | 2 | 2 | |
| 2000 - 4999 | - | - | - | | ×. | | - | 4 | 4 | |
| 5000+ | | - | - | 1 | 2 | · - · | | 5 | 5 | Т |

| | | | 2 | |
|--|-----------------|-----------|-----|--|
| | SAMPLE LEADTIME | | | |
| | PROTO | PP1 | PP2 | |
| SHIPPING FULL PACKAGE GOODS WITH X QUANTITY | | | | |
| FROM FABRIC | | | | |
| 100 - 499 | 20 | 14 | 14 | |
| 500 - 1999 | 20 | 18 | 12 | |
| 2000 - 4999 | 20 | 18 | 15 | |
| 5000+ | 20 | 18 | 18 | |
| SHIPPING FULL PACKAGE GOODS WITH X QUANTITY FROM BLANK GARMENT | | | | |
| 100 - 499 | 18 | 12 | 12 | |
| 500 - 1999 | 18 | 16 | 10 | |
| 2000 - 4999 | 18 | 16 | 13 | |
| 5000+ | 18 | 16 | 16 | |
| SHIPPING DYED BLANKS | | | | |
| 100 - 499 | 7 | 7 | 7 | |
| 500 - 1999 | 7 | 7 | 7 | |
| 2000 - 4999 | 7 | 7 | 7 | |
| 5000+ | 7 | 7 | 7 | |
| SHIPPING PFD BLANKS | | | | |
| 100 - 499 | 3 | 3 | 3 | |
| 500 - 1999 | 3 | 3 | 3 | |
| 2000 - 4999 | 3 | 3 | 3 | |
| 5000+ | 3 | 3 | 3 | |
| 8 | | · · · · · | | |

Thank you and Best Regards,

HIẾU NGUYỄN (Ms.)

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From: Hannah Palladino <<u>hannah.p@theloyalist.com</u>>
Sent: Tuesday, December 17, 2024 9:27 PM
To: Hieu Nguyen Thi Minh <<u>hieu.nguyen@un-available.net</u>>

Cc: EVELYN TAO <<u>evelyn@theloyalist.com</u>>; Tyler James Prince <<u>tyler.prince@un-available.net</u>>; THELOYALIST-PRODUCTION <<u>THELOYALIST-PRODUCTION@un-available.net</u>>; THELOYALIST-SAMPLING <<u>THELOYALIST-</u> <u>SAMPLING@un-available.net</u>>; Paul Charles Norriss <<u>paul.norriss@un-available.net</u>> Subject: Re: Enchante - Blanks Program

Hi Hieu!

Sounds good! We will look out for your reply on Thursday for this information

Thanks, Hannah

HANNAH PALLADINO | Senior Manager, Product Operations t: 704-785-6079 e: <u>hannah.p@theloyalist.com</u> New York, NY

On Mon, Dec 16, 2024 at 9:21 PM Hieu Nguyen Thi Minh <<u>hieu.nguyen@un-available.net</u>> wrote: Hi Hannah,

As our convo in WhatsApp. We are working on your email about thank blanks program, however, we need to get the information from relevant depts before sharing that with you to make sure you'll have as much insight as possible, so we'll share that with you by this Thursday, August

Thank you and Best Regards,

HIẾU NGUYỄN (Ms.)

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From: Hannah Palladino <<u>hannah.p@theloyalist.com</u>>

Sent: Saturday, December 14, 2024 12:09 AM

To: Tyler James Prince <<u>tyler.prince@un-available.net</u>>; Hieu Nguyen Thi Minh <<u>hieu.nguyen@un-available.net</u>>; THELOYALIST-PRODUCTION <<u>THELOYALIST-PRODUCTION@un-available.net</u>>; THELOYALIST-SAMPLING <<u>THELOYALIST-SAMPLING@un-available.net</u>>; Paul Charles Norriss <<u>paul.norriss@un-available.net</u>> Cc: EVELYN TAO <<u>evelyn@theloyalist.com</u>> Subject: Enchante - Blanks Program

Hi Team!

Reaching out with a few questions following our conversation of the blanks program.

Recalling our meeting - we are hopeful this can help our lead times and provide a quicker turn going into 2025!

- If we provide reference samples and specs to adjust our fits, how soon after could we turn around undecorated fit samples in full size runs of a Crewneck, SS and LS T-Shirt, Hoodie, 1-2 additional styles (think baby tee or tank we have produced the last few assortments)?
- What would the lead time then be for fabric, cutting, sewing of bulk blanks?
 - For a high level unit estimate:
 - 5,000 tees
 - 2,000 crews
 - 1,000 hoodies
- Once the blanks are sewn, what is the lead time to decorate/finish them? We can estimate using basic screen print and or embroidery, along with polybag/UPC finishing.

Thanks! Hannah

HANNAH PALLADINO | Senior Manager, Product Operations t: 704-785-6079 e: <u>hannah.p@theloyalist.com</u> New York, NY