# Nguyen Tran Nguyen Kim

Regards,

From: Curtis Niel <curtis.niel@octobersveryown.net> Sent: Tuesday, February 11, 2025 11:41 PM To: Paul Charles Norriss; Tyler James Prince; Hieu Nguyen Thi Minh; OVO-SAMPLING; Branden Degendorfer Cc: OVO-PRODUCTION; Grace De Guzman; Kalisha Bowry **Subject:** Re: [External] Re: FW2025- OVO X NBA - DELIVERY JULY 4 **Attachments:** Techpack\_NBASWEATPANT(C-0425-KB-6294 - V1) [1].pdf Hi Tyler, The updated tech pack for the sweatpants is attached, please confirm the costing. As discussed on the call please help to provide cost-reduction options for all styles, changing fabric, decorations, colours etc. We would like a better understanding of how each change can affect the cost. Would it be possible to provide open costing with an itemized list of costs? Adding @Branden Degendorfer to provide the additional colors, for the teams that may be added. Thanks, Curtis From: Paul Charles Norriss <paul.norriss@un-available.net> Sent: Tuesday, February 11, 2025 8:02 AM To: Kalisha Bowry <kalisha@octobersveryown.net>; Tyler James Prince <tyler.prince@un-available.net>; Curtis Niel <curtis.niel@octobersveryown.net>; Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net>; OVO-SAMPLING <OVO-SAMPLING@un-available.net> Cc: OVO-PRODUCTION < OVO-PRODUCTION@un-available.net>; Grace De Guzman <grace.deguzman@octobersveryown.net> Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY JULY 4 Hi Kalisha, I don't feel we're being in any way unfair here unless I've missed something. We're doing all we can and I feel our prices are decent compared to other programs we've done before. Anyway let us know if not possible to place with us and Portugal is cheaper (which I can't imagine it is) Just want to remind you that the obligation from Ovo for the year is firm and moving these programs away will make the end number much harder to hit. Happy to take the call as needed

## PAUL NORRISS CEO / DIRECTOR

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From: Kalisha Bowry <kalisha@octobersveryown.net>

Sent: Tuesday, February 11, 2025 6:16:01 PM

**To:** Tyler James Prince <tyler.prince@un-available.net>; Curtis Niel <curtis.niel@octobersveryown.net>; Paul Charles Norriss <paul.norriss@un-available.net>; Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net>; OVO-SAMPLING@un-available.net>

Cc: OVO-PRODUCTION < OVO-PRODUCTION@un-available.net>; Grace De Guzman

<grace.deguzman@octobersveryown.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY JULY 4

Hi Tyler

I will let you know by the end of the week if we will proceed with this or not. Given that you want everything yesterday and we are not where we need to be on costing etc.... it doesn't look likely we will be able to work on this one together.

@Curtis Niel Let's push for NFL to get completed ASAP so that we have a chance to book this with UA.

Thank you

Kalisha Bowry
Senior Director of Product Development and Production

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From: Tyler James Prince <tyler.prince@un-available.net>

Date: Tuesday, February 11, 2025 at 4:40 AM

**To:** Kalisha Bowry <kalisha@octobersveryown.net>, Curtis Niel <curtis.niel@octobersveryown.net>, Paul Charles Norriss <paul.norriss@un-available.net>, Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net>, OVO-SAMPLING <OVO-SAMPLING@un-available.net>

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**Cc:** OVO-PRODUCTION < OVO-PRODUCTION@un-available.net>, Grace De Guzman

<grace.deguzman@octobersveryown.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY JULY 4

Hi Kalisha,

Noted that POs will not be sent today. Please be aware that this will impact our ability to order raw materials for production, directly affecting the ex-factory date if we proceed as planned.

Before the TET break, I sat with Paul to review the costing for all NBA x OVO styles in detail, based on the information provided by OVO. I'm happy to schedule a call this week to discuss further at your convenience.

### **Sampling Process & Artwork Timelines**

As previously discussed, we initially did not have enough information to produce meaningful samples. Additionally, we were not informed when we would receive the necessary artwork files. While we have reviewed the Tech Packs and are confident that UA can produce these garments, we have found that in some cases the addition of artwork and treatments (such as opening seams for printing or garment dyeing) can significantly impact production/sampling.

In the future, if your team requires samples without artwork and is unsure when the artwork/deco will be available, please explicitly advise us. Proceeding without artwork may be beneficial in some cases, and UA is happy to support. Ideally, providing a timeline for when the artwork will be ready would help streamline the process.

## **Costing & Patch Development**

Before TET, we updated and optimized costing based on all provided information. UA is currently developing the patches internally to improve upon the pricing provided by OVO. While sourcing patches in-house will likely lead to cost improvements, it will not yield reductions in the range of \$5-\$7 per unit. The garments in this collaboration are more complex and decoration-heavy compared to previous projects, but UA has still managed to align or improve costs relative to similarly detailed collections, such as NFL. We are working on the updated costing and <u>at best</u> we are expecting \$2-\$3 improvements.

## **MOQ & Production Considerations**

Regarding the MOQ for Portugal, UA's standard is 250 units per color, consistent with all past productions with OVO. While we often accommodate lower volumes for OVO's mainline collections and mitigate surcharges where possible, additional parameters—such as 0% short shipments and >5% overage tolerance—limit our flexibility. As a result, surcharges become necessary when producing below MOQ.

Please advise how you would like to proceed. Given that the program's delivery date is July 4th and we are currently in the sampling phase, timely alignment on next steps would be beneficial.

Cheers,

Thank you and Best Regards,

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From: Kalisha Bowry <kalisha@octobersveryown.net>

Sent: Monday, February 10, 2025 11:42 PM

**To:** Tyler James Prince <tyler.prince@un-available.net>; Curtis Niel <curtis.niel@octobersveryown.net>; Paul Charles Norriss <paul.norriss@un-available.net>; Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net>; OVO-SAMPLING <0VO-SAMPLING@un-available.net>

Cc: OVO-PRODUCTION < OVO-PRODUCTION@un-available.net >; Grace De Guzman

<grace.deguzman@octobersveryown.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY JULY 4

Hi Tyler,

You will have noticed that the PO's will not be sent today. There is a lot that needs to be discussed and reviewed before we press forward. I did have a back and forth with Paul on this subject and now the office is back and running. We should get on a call and review.

I would like to go through your comments below in regards to tech packs. There are two types in my opinion. Garment and artwork are two different things and we need to come to an understanding when you should start sampling because as discussed when you were in Toronto.... Getting all information at one time is not possible. We have to start running with the information we have so that we move things along.

You have the artwork to work on the cosing with you utilizing your resources. I gave strict margin guidelines and will need to review this costing and we may have to adjust artwork to hit the targets.

I have also shared that we will be offering this collection to Fanatics and they have the opportunity to add teams. We will be placing an MOQ but we need to work out this pricing. If made in Portugal the MIN is 150 units per colour before we start to see surcharges. I need to work on the costing surcharges if made by UA.

If you can stay on the later tomorrow... we can review and discuss. Let me know if that works.

Thank you

Kalisha Bowry Senior Director of Product Development and Production

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From: Tyler James Prince <tyler.prince@un-available.net>

Date: Friday, January 24, 2025 at 3:38 AM

**To:** Curtis Niel <curtis.niel@octobersveryown.net>, Kalisha Bowry <kalisha@octobersveryown.net>, Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net>, OVO-SAMPLING <OVO-SAMPLING@un-available.net>

Cc: OVO-PRODUCTION < OVO-PRODUCTION@un-available.net >, Grace De Guzman

<grace.deguzman@octobersveryown.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY JULY 4

Hey Curtis,

Appreciate you sending this over.

We will use these costs to re-cost after TET using the badge price you have supplied, currently we do not have time to turn around costing before the TET break based on receiving this information now.

Please see UA's updated prices with improved costing and brackets in the attached file. As you can see, at the 500 Pieces/Color the efficiency is increasing, and we see dramatic costing improvements.

At the 100 & 200 ranges is where we see the impact of surcharges and decreases in production efficiencies increase the overall cost, around 100 or less pieces they are almost treated as SMS or sampling due to the scale.

Hopefully having some more accurate figures is achievable after our TET break and we can re-cost based on new information if needed.

UA requires a PO as soon as possible to ensure that the Fabric can be secured and that we have enough time for lab dipping and any required sampling. Is it possible to have all relevant information as well as PO's is sent to us before we return from TET break? (February 10th).

Regarding samples, UA did not receive Tech Packs until the 31st of December. When UA receive Tech Packs or Artwork it is listed clearly in the WIP and Weekly report. My team reached out for all information and stated that we will not start sampling until we have all information as OVO requests for proto samples to be as accurate as possible. My team reached out 3 times for artwork and colors before receiving all Tech Packs on the 15<sup>th</sup> of January which is when we began sampling. In the future, if you and the team want samples made without passing along all the information, please tell your team to specify as we were very clear when reaching out that we would not start without all the info needed. Now that we have received all Tech Packs and information needed for sampling, the team has reviewed and there does not seem to be any concerns or issues with construction at this stage.

Let me know if there is anything more we can support and we will do our best to get back to you asap.

#### Cheers,

Thank you and Best Regards,

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From: Curtis Niel <curtis.niel@octobersveryown.net>

Sent: Thursday, January 23, 2025 10:10 PM

**To:** Tyler James Prince <tyler.prince@un-available.net>; Kalisha Bowry <kalisha@octobersveryown.net>; Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net>; OVO-SAMPLING <OVO-SAMPLING@un-available.net>

Cc: OVO-PRODUCTION < OVO-PRODUCTION@un-available.net>; Grace De Guzman

<grace.deguzman@octobersveryown.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY JULY 4

Hi Tyler,

Please see attached quotations for the patches, please send any updates to your costs tonight.

Thanks, Curtis

From: Tyler James Prince <tyler.prince@un-available.net>

Sent: Wednesday, January 22, 2025 11:14 PM

To: Curtis Niel <curtis.niel@octobersveryown.net>; Kalisha Bowry <kalisha@octobersveryown.net>; Hieu Nguyen Thi

 $\label{lem:minh} \begin{tabular}{ll} Minh < hieu.nguyen@un-available.net >; OVO-SAMPLING < OVO-SAMPLING@un-available.net >; OVO-SA$ 

Cc: OVO-PRODUCTION < OVO-PRODUCTION@un-available.net >; Grace De Guzman

<grace.deguzman@octobersveryown.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY JULY 4

Hey Curtis,

Thank you for sending these through, we will begin development immediately.

Please supply current costs for the Cadica Patches when you have them available.

@OVO-SAMPLING Please begin development and provide a timeline when patches will be available.

Cheers,

Thank you and Best Regards,

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From: Curtis Niel <curtis.niel@octobersveryown.net>

Sent: Thursday, January 23, 2025 3:41 AM

**To:** Kalisha Bowry <kalisha@octobersveryown.net>; Tyler James Prince <tyler.prince@un-available.net>; Hieu

Nguyen Thi Minh <hieu.nguyen@un-available.net>

Cc: OVO-SAMPLING < OVO-SAMPLING@un-available.net>; OVO-PRODUCTION < OVO-PRODUCTION@un-

available.net>; Grace De Guzman <grace.deguzman@octobersveryown.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY JULY 4

Hi UA Team,

All the individual team patches are linked below for you to develop. We are still waiting for confirmed costs for these from Cadica.

OVOSP25 525 T Celtics Embroidered Patch.pdf

OVOSP25 525 T Celtics World Embroidered Patch.pdf

OVOSP25 526 T Timberwolves Embroidered Patch.pdf

UOVOSP25 527 T Raptors Embroidered Patch.pdf

OVOSP25 528 T OKC Embroidered Patch.pdf

OVOSP25 529 T Mavericks Embroidered Patch.pdf

OVOSP25\_530\_T\_Lakers\_Embroidered Patch.pdf

OVOSP25\_531\_T\_Knicks\_Embroidered Patch.pdf

OVOSP25\_531\_T\_Lakers\_World\_Embroidered Patch.pdf

OVOSP25\_532\_T\_Timberwolves\_World\_Embroidered Patch.pdf

OVOSP25\_533\_T\_Knicks\_World\_Embroidered Patch.pdf

OVOSP25\_533\_T\_Raptors\_World\_Embroidered Patch.pdf

OVOSP25 534 T OKC World Embroidered Patch.pdf
OVOSP25 535 T Rockets World Embroidered Patch.pdf
OVOSP25 536 T Mavericks World Embroidered Patch 2.pdf

Thanks, Curtis

From: Kalisha Bowry <kalisha@octobersveryown.net>

Sent: Wednesday, January 22, 2025 12:43 PM

**To:** Tyler James Prince <tyler.prince@un-available.net>; Curtis Niel <curtis.niel@octobersveryown.net>; Hieu

Nguyen Thi Minh <hieu.nguyen@un-available.net>

Cc: OVO-SAMPLING < OVO-SAMPLING@un-available.net>; OVO-PRODUCTION < OVO-PRODUCTION@un-

available.net>; Grace De Guzman <grace.deguzman@octobersveryown.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY JULY 4

HI UA Team,

There is a lot of back and forth here so can you advise when you need the PO.

Kalisha Bowry Senior Director of Product Development and Production

October's Very Own 134 Park Lawn Road, Etobicoke ON, M8Y 3H8 (416) 881-6060 Ext. 627 www.octobersveryown.com

From: Kalisha Bowry <kalisha@octobersveryown.net>

Date: Wednesday, January 22, 2025 at 12:15 PM

To: Tyler James Prince <tyler.prince@un-available.net>, Curtis Niel

<curtis.niel@octobersveryown.net>, Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net>

Cc: OVO-SAMPLING < OVO-SAMPLING@un-available.net>, OVO-PRODUCTION < OVO-

PRODUCTION@un-available.net>, Grace De Guzman <grace.deguzman@octobersveryown.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY JULY 4

Hi Tyler,

You can develop the patches. I have spoken to Curtis and we will send you the artwork for all the teams. Sorry it wasn't sent yesterday.

We will also share the pricing from the supplier we are developing the patches with.

The ONE GAME patch is not in stock for you to order so you can develop it yourself. We can send you a sample to follow so you have an idea on the quality and execution.

You should have ALL. Information by the end of day.

My biggest concern is I am getting a lot of pressure on the costing and I am curious if something can be shared Friday once you have all the information.

I want to ask.... Grace sent the garment tech packs to you December 5, 2025. Where are you in making these samples? You have said for us to show you a range plan and you can tell us if a style will be too difficult for you to make. Any call outs?

Thank you

Kalisha Bowry
Senior Director of Product Development and Production

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From: Tyler James Prince <tyler.prince@un-available.net>

Date: Tuesday, January 21, 2025 at 10:09 PM

**To:** Curtis Niel <curtis.niel@octobersveryown.net>, Hieu Nguyen Thi Minh <hieu.nguyen@un-

available.net>

Cc: OVO-SAMPLING < OVO-SAMPLING@un-available.net>, OVO-PRODUCTION < OVO-

PRODUCTION@un-available.net>, Kalisha Bowry <kalisha@octobersveryown.net>, Grace De

Guzman <grace.deguzman@octobersveryown.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY JULY 4

Hey Curtis,

Just jumping in here.

Thankyou for providing the Costs for the Cadica patches.

We have been told twice now that UA is unable to source any of these patches due to OVO having multiple collections and wanting to align with other productions.

Can you please talk with the team and align for if UA is able to counter source these patches.

Cheers,

Thank you and Best Regards,

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From: Curtis Niel <curtis.niel@octobersveryown.net>

Sent: Wednesday, January 22, 2025 6:11 AM

To: Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net>

Cc: OVO-SAMPLING < OVO-SAMPLING@un-available.net>; OVO-PRODUCTION < OVO-PRODUCTION@un-

available.net>; Kalisha Bowry <kalisha@octobersveryown.net>; Grace De Guzman

<grace.deguzman@octobersveryown.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY JULY 4

Hi Hieu,

- The cost for the ONE GAME PATCH from Cadica is US\$2.666 per patch. I've attached the artwork if you'd like to counter source the patch.
- Resending the Pantone TCX options Branden has sent for the sleeve colour combinations with the SKU colour codes added for clarity, see below.
- The final TP will be sent with the confirmed colours after the lab dips have been approved.
- Regarding the C-0425-KT-6295 NBA FLEECE & NYLON HOODIE, the nylon is DTM, see attached TP.

We urgently send the costing sent to us, please send overnight.

Thanks, Curtis

# **OKC THUNDER:**

C-0425-KT-6296-OKN

## **BODY COLOUR OPTIONS:**

Pageant Blue - 19-4111 TCX

Beacon Blue - 19-3942 TCX - PLEASE SUBMIT LAB DIPS

# **SLEEVE COLOUR OPTIONS:**

French Blue - 18-4140 TCX - PLEASE SUBMIT LAB DIPS Super Sonic - 18-4143 TCX - PLEASE SUBMIT LAB DIPS

# **TORONTO RAPTORS:**

C-0425-KT-6296-TRB

**BODY COLOUR: BLACK - AS PER OUR STANDARD** 

**SLEEVE COLOUR OPTIONS:** 

Lychee - 18-1654 TCX - PLEASE SUBMIT LAB DIPS
Toreador - 18-1653 TCX - PLEASE SUBMIT LAB DIPS

# **HOUSTON ROCKETS:**

C-0425-KT-6296-HRR

### **BODY COLOUR OPTIONS:**

Lychee - 18-1654 TCX - PLEASE SUBMIT LAB DIPS
Toreador - 18-1653 TCX - PLEASE SUBMIT LAB DIPS

## **SLEEVE COLOUR OPTIONS:** BLACK - AS PER OUR STANDARD

HITE - AS PER OUR STANDARD

# **LA LAKERS:**

C-0425-KT-6296-LLB

**BODY COLOUR: BLACK - AS PER OUR STANDARD** 

**SLEEVE COLOUR OPTIONS:** 

Violet Indigo - 19-3750 TCX - PLEASE SUBMIT LAB DIPS
Deep Blue - 19-3847 TCX - PLEASE SUBMIT LAB DIPS

# **BOSTON CELTICS:**

C-0425-KT-6296-BCB

**BODY COLOUR: BLACK - AS PER OUR STANDARD** 

SLEEVE COLOUR: First Tee - 18-6031 TCX - PLEASE SUBMIT LAB DIPS

# **NY KNICKS:**

C-0425-KT-6296-KBL

**BODY COLOUR:** BLACK - AS PER OUR STANDARD **SLEEVE COLOUR:** Surf the Web - 19-3952 TCX

# **DALLAS MAVERICKS:**

C-0425-KT-6296-DMN

# **BODY COLOUR OPTIONS:**

Bellwether Blue - 19-3943 TCX - PLEASE SUBMIT LAB DIPS Blue Depths - 19-3940 TCX - PLEASE SUBMIT LAB DIPS

**SLEEVE COLOUR OPTIONS:** 

Princess Blue - 19-4150 TCX - PLEASE SUBMIT LAB DIPS Victoria Blue - 18-4148 TCX - PLEASE SUBMIT LAB DIPS

# **MINNESOTA TIMBERWOLVES:**

C-0425-KT-6296-MTN

# **BODY COLOUR OPTIONS:**

Bellwether Blue - 19-3943 TCX - PLEASE SUBMIT LAB DIPS Blue Depths - 19-3940 TCX - PLEASE SUBMIT LAB DIPS

# **SLEEVE COLOUR OPTIONS:**

Daphne - 18 - 4045 TCX - PLEASE SUBMIT LAB DIPS
Vallarta Blue - 18 - 4034 TCX - PLEASE SUBMIT LAB DIPS

Thanks, Curtis From: Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net>

Sent: Thursday, January 16, 2025 12:10 PM

To: Branden Degendorfer <bra> chranden.degendorfer@octobersveryown.net>; Curtis Niel

<curtis.niel@octobersveryown.net>

Cc: Grace De Guzman <grace.deguzman@octobersveryown.net>; OVO-SAMPLING <OVO-SAMPLING@un-

available.net>; OVO-PRODUCTION < OVO-PRODUCTION@un-available.net>; Kalisha Bowry

<kalisha@octobersveryown.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY JULY 4

Thank you Branden!

Hi @Curtis Niel,

Thanks for sending over the revised tech pack. However, there are still a few points I need you to clarify before we can proceed with the sampling. Other details (if any) will be followed up by our sampling team asap,

## C-0425-KT-6297 NBA FLEECE PULLOVER

- Flat knit rib artwork: We noticed this is missing in the tech pack. Please send us the updated so we can proceed with the development.
- Color for the contrast sleeves: Could you please update this in the tech pack to ensure we follow it accurately



								Bill of I	Materials					Versio
(@)	Article Code									P	roduct Group	TOP		A 6
⁴∕	Article Name NBA FLEBCE ZIP JACKET							Product Sub-Category SWEAT TOP - LS		5				
//	Created On	Created On 12/02/24 11:47:35 AM			Material	100% cot	ton heavy fleece	460gsm (FB-K507)	s	eason	2025 Winter			
2	M Last Modified	01/14/25 5:31:08 PM				Description	REF# PLAW21P2465001N00D REF# PLAW21P2465002N00D			L	Life Cycle Stage	Development		
Part	Material	Placement	Qty.	UOM.	Comments	Supplier	Supplier Ref.	OKN OKLAHOMA CITY THUNDER NAVY	BCB BOSTON CELTICS BLACK	TRB TORONTO RAPTORS BLACK	KBL NY KNICKS BLACK	HRR HOUSTON ROCKETS RED	DMN DALLAS MAVERICKS NAVY	LLB LA LAKERS I
ric														
) ( ( ( (	100% cotton heavy fleece 480gsm (FB-K507) REF# PLAW21P24650 01N00D REF# PLAW21P24650		0	Yards				None	None	None	None	None	None	None
1	02N00D 2X1 RIB COTTON /LYCRA - WEIGHT TBD (FB-K1010)		0	Meter	QUALITY AS PER PROTO SAMPLE			None	None	None	None	None	None	None
ıs														
(	ONE GAME MAIN LABEL (TR-LT308) OVOS24_072_T main label t- shirts		0	Each		CADICA ASIA HONG KONG LIMITED		None	None	None	None	None	None	None
(	OVO 2023 Alpha Sizing Tab (TR-LT246) ARTICLE: OVOW23_181_ T/LBOVO175		0	Each		Reca Mainetti Asia Ltd.	LBOVO17 5	None	None	None	None	None	None	None
(	TEAR-AWAY COO TAB: OVOF21_217_T (LT138) COUNTRY OF ORIGIN TAB		0	Each		Reca Mainetti Asia Ltd.	OVOF21_ 217_T	None	None	None	None	None	None	None
(	5mm GROSGRAIN RIBBON LOOP (TR-TV140) FOR HANGTAG		0	Each		Vendor Sourced		None	None	None	None	None	None	None

# C-0425-KT-6295 NBA FLEECE & NYLON HOODIE

• Pantone for nylon fabric: Please update the tech pack with the color you'd like us to lab dip for the nylon. If this requires DTM, kindly make a note of it in the tech pack as well

0.000	- 8					G <sub>1</sub>	22	Bill of	Materials			20		Version
(e/e)	Article Code	C-0425-KT	-6295	As not not	C756					F	Product Group	TOP		0 0
4	Article Name	NBA FLEEC	E & NYL	ON HOOD:	IE					F	roduct Sub-Category	HOODIE		500
11	Created On	12/02/24	12/02/24 11:44:41 AM 01/14/25 5:22:28 PM			Material Description	100% cotton heavy fleece 460gsm (FB-K507)				Season	2025 Winter		
P	Last Modifie	01/14/25						REF# PLAW21P2465001N00D REF# PLAW21P2465002N00D			Life Cycle Stage	Development		A-AA-
Part	Material	Placement	Oty.	UOM.	Comments	Supplier	Supplier Ref.	BCB BOSTON CELTICS BLACK	TRB TORONTO RAPTORS BLACK	NKB NY KNICKS BLUE	HRR HOUSTON ROCKETS RED	DMB DALLAS MAVERICKS BLUE	LKP LAKERS PURPLE	MTN MINNESOTA TIMBERWOLV NAVY
bric				(Q)										
	100% cotton	Ī	0	Yards	dife		Ť	None	None	None	None	None	None	None
	heavy fleece 460gsm (FB-K507) REF# PLAW21P24650 01N00D REF# PLAW21P24650 02N00D			Tarus				None	None	None	None	None	None	None
	2X1 RIB COTTON /LYCRA - WEIGHT TBD (FB-K1010)		0	Meter	QUALITY A PER PROTO SAMPLE			None	None	None	None	None	None	None
	NYLON QLTY USED ON THE PLAYSTATION PROTOS (FB-W1314)	HOOD+ POCKET	0	Meter				None	None	None	None	None	None	None
ms														
	ONE GAME MAIN LABEL (TR-LT308) OVOS24_072_T main label t- shirts		0	Each		CADICA ASIA HONG KONG LIMITED	M 1 11	None	None	None	None	None	None	None
	OVO 2023 Alpha Sizing Tab (TR-LT246) ARTICLE: OVOW23_181_ T/LBOVO175			Each		Reca Mainetti Asia Ltd.	LBOVO17 5		None	None	None	None	None	None
	TEAR-AWAY COO TAB: OVOF21_217_T (LT138) COUNTRY OF ORIGIN TAB		0	Each		Reca Mainetti Asia Ltd.	OVOF21_ 217_T	None	None	None	None	None	None	None

Looking forward to hearing from you,

Thank you and Best Regards,

# **Tet Holiday Notice!!!**

UA will be closed from Jan 25th to Feb 9th and will reopen on Feb 10th. We wish you and your family a New Year filled with happiness, prosperity, and good health! 🞉

# HIẾU NGUYỄN (Ms.)

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[E] hieu.nguyen@un-available.net

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## **[UA] CREATING AN IMPACT THAT MATTERS**

From: Branden Degendorfer <bra> branden.degendorfer@octobersveryown.net>

Sent: Wednesday, January 15, 2025 11:58 PM

To: Curtis Niel <curtis.niel@octobersveryown.net>; Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net> Cc: Grace De Guzman <grace.deguzman@octobersveryown.net>; OVO-SAMPLING <OVO-SAMPLING@un-

available.net>; OVO-PRODUCTION < OVO-PRODUCTION@un-available.net>; Kalisha Bowry

<kalisha@octobersveryown.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY JULY 4

Hi Curtis,

Thanks for adding me. I've followed up with colour combinations / additional colours in my initial lab dip request email.

Thanks, Branden

From: Curtis Niel <curtis.niel@octobersveryown.net>

Sent: Tuesday, January 14, 2025 5:50 PM

To: Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net>

Cc: Grace De Guzman <grace.deguzman@octobersveryown.net>; OVO-SAMPLING <OVO-SAMPLING@un-

available.net>; OVO-PRODUCTION < OVO-PRODUCTION@un-available.net>; Kalisha Bowry

<kalisha@octobersveryown.net>; Branden Degendorfer <bra>branden.degendorfer@octobersveryown.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY JULY 4

Hi Hieu,

I've updated the subject line to the new delivery date of July 4,2025.

Updated TPs with pantones are attached.

Following up on Kalisha's request for both costing based on the projections and based on hitting the MOQ.

Please provide an ETA for the Proto Samples and costs.

Adding @Branden Degendorfer to provide the colour combos and any additional colours for lab dips.

Thanks, Curtis

From: Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net>

Sent: Monday, January 13, 2025 11:35 PM

To: Curtis Niel <curtis.niel@octobersveryown.net>

Cc: Grace De Guzman <grace.deguzman@octobersveryown.net>; OVO-SAMPLING@un-

available.net>; OVO-PRODUCTION < OVO-PRODUCTION@un-available.net>; Kalisha Bowry

<kalisha@octobersveryown.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY 8/22

Hey Curtis,

At the beginning, NBA's exf date was Aug 22nd then Aug 5th, and your newest email said Jun 10th. Cang you please advise which is the date you are looking at at the moment then we can work from there?

Looking forward to hearing from you,

Thank you and Best Regards,

HIẾU NGUYỄN (Ms.)

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[E] hieu.nguyen@un-available.net

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From: Curtis Niel <curtis.niel@octobersveryown.net>

Sent: Saturday, January 11, 2025 4:25 AM

To: Nguyen Tran Nguyen Kim <nguyen.tran@un-available.net>; Kalisha Bowry <kalisha@octobersveryown.net>

Cc: Grace De Guzman <grace.deguzman@octobersveryown.net>; OVO-SAMPLING <OVO-SAMPLING@un-

available.net>; OVO-PRODUCTION < OVO-PRODUCTION@un-available.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY 8/22

Hi Nguyen,

Mesh Jersey (C-0425-KT-6299) tech pack attached.

Updated TP with colours will be sent by Monday.

We would like to send a PO next week, please confirm the costing and critical path for a June 10<sup>th</sup> delivery.

Thanks, Curtis

From: Nguyen Tran Nguyen Kim <nguyen.tran@un-available.net>

Sent: Thursday, January 9, 2025 9:30 PM

To: Curtis Niel <curtis.niel@octobersveryown.net>; Kalisha Bowry <kalisha@octobersveryown.net>

Cc: Grace De Guzman <grace.deguzman@octobersveryown.net>; OVO-SAMPLING <OVO-SAMPLING@un-

available.net>; OVO-PRODUCTION < OVO-PRODUCTION@un-available.net>

Subject: RE: [External] Re: FW2025- OVO X NBA - DELIVERY 8/22

Hi Curtis,

Pls let us know when we can expect to receive the techpack.

Thank you and Best Regards,

### **NGUYEN TRAN**

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From: Nguyen Tran Nguyen Kim

Sent: Wednesday, January 8, 2025 9:52 AM

**To:** Curtis Niel <curtis.niel@octobersveryown.net>; Kalisha Bowry <kalisha@octobersveryown.net>

Cc: Grace De Guzman <grace.deguzman@octobersveryown.net>; OVO-SAMPLING <OVO-SAMPLING@un-

available.net>; OVO-PRODUCTION < OVO-PRODUCTION@un-available.net>

Subject: RE: [External] Re: FW2025- OVO X NBA - DELIVERY 8/22

HI Curtis,

Following up on below email, pls provide techpack of Mesh Jersey (C-0425-KT-6299) and update the rest techpack by adding all the required pantone colors that Branden sent by separate email chain. Thank you.

Thank you and Best Regards,

### **NGUYEN TRAN**

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[E] nguyen.tran@un-available.net

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From: Nguyen Tran Nguyen Kim

Sent: Monday, January 6, 2025 4:18 PM

**To:** Curtis Niel <<u>curtis.niel@octobersveryown.net</u>>; Kalisha Bowry <<u>kalisha@octobersveryown.net</u>>

Cc: Grace De Guzman <grace.deguzman@octobersveryown.net>; OVO-SAMPLING <OVO-SAMPLING@un-

available.net>; OVO-PRODUCTION < OVO-PRODUCTION@un-available.net>

Subject: RE: [External] Re: FW2025- OVO X NBA - DELIVERY 8/22

Hi Curtis,

Jumping in to let you know that we received all artwork files.

But we still have missing techpack of the techpack of Mesh Jersey (C-0425-KT-6299) and all the pantone colors. Pls provide asap so we can proceed sample.

Thank you and Best Regards,

### **NGUYEN TRAN**

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**From:** Curtis Niel < <u>curtis.niel@octobersveryown.net</u>>

Sent: Tuesday, December 31, 2024 5:19 AM

**To:** Hieu Nguyen Thi Minh < hieu.nguyen@un-available.net >; Kalisha Bowry < hieu.nguyen@un-available.net >; Cc: Grace De Guzman < grace.deguzman@octobersveryown.net >; OVO-SAMPLING < OVO-SAMPLING@un-available.net >; OVO-PRODUCTION < OVO-PRODUCTION@un-available.net >; Tyler James Prince < tyler.prince@un-available.net >

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY 8/22

Hi Hieu,

Additional tech packs attached.

The artwork was sent previously, is there anything you are missing?

Thanks, Curtis

From: Hieu Nguyen Thi Minh < hieu.nguyen@un-available.net >

Sent: Monday, December 30, 2024 10:47 AM

**To:** Kalisha Bowry <<u>kalisha@octobersveryown.net</u>>; Curtis Niel <<u>curtis.niel@octobersveryown.net</u>> **Cc:** Grace De Guzman <<u>grace.deguzman@octobersveryown.net</u>>; OVO-SAMPLING <<u>OVO-SAMPLING@un-available.net</u>>; OVO-PRODUCTION <<u>OVO-PRODUCTION@un-available.net</u>>; Tyler James Prince <<u>tyler.prince@un-available.net</u>>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY 8/22

Hi Kalisha,

Note on your email. Please kindly note that we're still waiting for the remaining artworks & techpacks, when it's ready we'll start the production process and make the costing accordingly.

Thank you and Best Regards,

HIẾU NGUYỄN (Ms.)

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From: Kalisha Bowry < kalisha@octobersveryown.net >

Sent: Monday, December 30, 2024 10:10 PM

To: Tyler James Prince <tyler.prince@un-available.net>; Hieu Nguyen Thi Minh <hieu.nguyen@un-available.net>;

Curtis Niel <curtis.niel@octobersveryown.net>

Cc: Grace De Guzman < grace.deguzman@octobersveryown.net >; OVO-SAMPLING < OVO-SAMPLING@un-

available.net>; OVO-PRODUCTION < OVO-PRODUCTION@un-available.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY 8/22

Hi Tyler

Please provide the costing based on the projections provided. And then provide the costs when we hit the MOQ. Please assume the costs are split evenly at the moment so we have a cost to work with.

The units below are OVO units only and doesn't include the leagues units. And we can't offer it to them without the costs and certainty you can make the samples. Our biggest concern is the sweatpant at this moment.

Please provide an ETA for the Proto Samples and costs.

Thank you

Kalisha Bowry
Senior Director of Product Development and Production

October's Very Own 134 Park Lawn Road, Etobicoke ON, M8Y 3H8 (416) 881-6060 Ext. 627 www.octobersveryown.com

From: Tyler James Prince < tyler.prince@un-available.net >

Date: Sunday, December 29, 2024 at 10:28 PM

To: Hieu Nguyen Thi Minh < hieu.nguyen@un-available.net >, Curtis Niel

<<u>curtis.niel@octobersveryown.net</u>>

Cc: Kalisha Bowry < kalisha@octobersveryown.net >, Grace De Guzman

<grace.deguzman@octobersveryown.net>, OVO-SAMPLING < OVO-SAMPLING@un-available.net>,

OVO-PRODUCTION < OVO-PRODUCTION@un-available.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY 8/22

Hey Curtis,

Cheers for sending through these Styles and Projected units. Can you please assist in sending all Techpacks and Artworks as soon as possible. Are you able to provide a date that everything will be submitted?

Regarding Target Prices and Projected Units, I am assuming that the projected units are spread across the 8 total teams? If so please refer to the below information:

- Majority of styles will be below MOQ (250-300) this will drive pricing, please consider increasing these units.
- Will the projected units be split equally across the 8 teams? If not, can you provide splits as this will affect cost also.
- Target prices will likely be hard to achieve with such small volume per SKU such as the Zip Jacket and Snap Sweatpants. (100 pieces roughly if divided by 8 teams)

Let me know if there are any issues or questions about this.

Cheers,

Thank you and Best Regards,

**TYLER PRINCE** 

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From: Hieu Nguyen Thi Minh < hieu.nguyen@un-available.net >

Sent: Monday, December 30, 2024 9:27 AM

**To:** Curtis Niel < <u>curtis.niel@octobersveryown.net</u>>

**Cc:** Kalisha Bowry < <u>kalisha@octobersveryown.net</u>>; Grace De Guzman < <u>grace.deguzman@octobersveryown.net</u>>; OVO-SAMPLING < <u>OVO-SAMPLING@un-available.net</u>>; OVO-PRODUCTION < <u>OVO-PRODUCTION@un-available.net</u>>;

Tyler James Prince <tyler.prince@un-available.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY 8/22

Hi Curtis,

Confirming receipt with many thanks,

We're waiting for tech pack of the rest of the styles. Can you please let me know when we can receive it? Please send it over asap then we can start sampling,

Looking forward to hearing from you,

Thank you and Best Regards,

HIẾU NGUYỄN (Ms.)

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From: Curtis Niel < curtis.niel@octobersveryown.net >

Sent: Saturday, December 28, 2024 2:29 PM

**To:** Hieu Nguyen Thi Minh < <a href="mailto:hieu.nguyen@un-available.net">hieu.nguyen@un-available.net</a>>

**Cc:** Kalisha Bowry <<u>kalisha@octobersveryown.net</u>>; OVO-SAMPLING <<u>OVO-SAMPLING@un-available.net</u>>; OVO-PRODUCTION@un-available.net>; Tyler James Prince <<u>tyler.prince@un-available.net</u>>; Grace De

Guzman <grace.deguzman@octobersveryown.net>

Subject: Re: [External] Re: FW2025- OVO X NBA - DELIVERY 8/22

Hi Hieu,

See below chart with fabric details and target prices.

Tech packs are attached.

STYLE #	STYLE NAME	FABRIC	EX/FACTO
C-0425-KT-6298	NBA ONE GAME GRAPHIC T-SHIRT	HEAVY JERSEY SOLID 100% COTTON CM 20'S/2 WITH ENZYME CUT, 300-310GSM- COZTIE	05-Aเ
C-0425-KT-6293	NBA RELAXED FIT FLEECE CREWNECK	460 GSM 100% COTTON FLEECE VTK5765B-3	05-Aเ
C-0425-KT-6299	NBA MESH FOOTBALL JERSEY	MA061 MESH 100# POLYESTER 230GSM	05-Aเ
C-0425-KT-6295	NBA HOODED FLEECE AND NYLON HOODIE	460 GSM 100% COTTON FLEECE VTK5765B-3	05-Aเ
C-0425-KT-6296	NBA HEAVY FLEECE ZIP JACKET	460 GSM 100% COTTON FLEECE VTK5765B-3	05-Au
C-0425-KB-6294	NBA BUTTON SNAP SWEATPANT	460 GSM 100% COTTON FLEECE	05-Au

VTK5765B-3

Thanks, Curtis

From: Hieu Nguyen Thi Minh < hieu.nguyen@un-available.net >

Sent: Sunday, December 15, 2024 10:25 PM

To: Grace De Guzman <grace.deguzman@octobersveryown.net>

**Cc:** Curtis Niel < curtis.niel@octobersveryown.net >; Kalisha Bowry < kalisha@octobersveryown.net >; OVO-SAMPLING < OVO-SAMPLING@un-available.net >; OVO-PRODUCTION < OVO-PRODUCTION@un-available.net >; Tyler James

Prince <tyler.prince@un-available.net>

Subject: [External] Re: FW2025- OVO X NBA - DELIVERY 8/22

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi Grace,

Following up on the **techpack** for this collection. Can you please send it over as we supposed to receive it last week,

Please also advise:

- Fabric Choices/confirmation
- Projected unit
- Target price

Thank you and Best Regards,

HIẾU NGUYỄN (Ms.)

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From: Tyler James Prince <tyler.prince@un-available.net>

Sent: Monday, December 9, 2024 3:42 PM

To: Hieu Nguyen Thi Minh < hieu.nguyen@un-available.net >; Grace De Guzman

<grace.deguzman@octobersveryown.net>

Cc: Curtis Niel <curtis.niel@octobersveryown.net>; Kalisha Bowry <kalisha@octobersveryown.net>; OVO-SAMPLING

<OVO-SAMPLING@un-available.net>; OVO-PRODUCTION <OVO-PRODUCTION@un-available.net>

Subject: RE: FW2025- OVO X NBA - DELIVERY 8/22

Hey Grace,

Awesome and Exciting Collab, keen to be able to produce more sports collaborations with you and the team.

Can you please also provide the following:

- Fabric Choices/confirmation
- Colors to LABDIP for all teams + Fabric.
- Techpacks

These will significantly help us have the most time to prioritize matching colors for base fabric which as we discussed is a major milestone for Collabs that needs to get approved as early as possible.

Cheers.

Thank you and Best Regards,

## **TYLER PRINCE**

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From: Hieu Nguyen Thi Minh < hieu.nguyen@un-available.net >

Sent: Monday, December 9, 2024 2:17 PM

To: Grace De Guzman <grace.deguzman@octobersveryown.net>

**Cc:** Curtis Niel < curtis.niel@octobersveryown.net >; Kalisha Bowry < kalisha@octobersveryown.net >; OVO-SAMPLING

<OVO-SAMPLING@un-available.net>; OVO-PRODUCTION <OVO-PRODUCTION@un-available.net>

Subject: Re: FW2025- OVO X NBA - DELIVERY 8/22

Hi Grace,

Looking forward to receiving the techpack then we will have a meeting with our internal team and share feedback accordingly. Could you please share with us:

- Projected unit
- Target price

Thank you and Best Regards,

# HIẾU NGUYỄN (Ms.)

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[E] hieu.nguyen@un-available.net

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### [UA] CREATING AN IMPACT THAT MATTERS

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From: Grace De Guzman < grace.deguzman@octobersveryown.net >

Sent: Thursday, December 5, 2024 5:21 AM

**To:** Tyler James Prince < <a href="mailto:tyler.prince@un-available.net">tyler.prince@un-available.net</a>; Hieu Nguyen Thi Minh < <a href="mailto:hieu.nguyen@un-available.net">hieu.nguyen@un-available.net</a>; OVO-PRODUCTION < <a href="mailto:oVO-PRODUCTION@un-available.net">oVO-PRODUCTION@un-available.net</a>; OVO-PRODUCTION < <a href="mailto:oVO-PRODUCTION@un-available.net">oVO-PRODUCTION@un-available.net</a>;

Cc: Curtis Niel <curtis.niel@octobersveryown.net>; Kalisha Bowry <kalisha@octobersveryown.net>

Subject: FW2025- OVO X NBA - DELIVERY 8/22

Hi Tyler & team,

We are planning a NBA Collab for FW2025. We will require an exfty date of 8/22.

There will be 8 teams with 7styles each.

# **Teams:**

Celtics

Knicks

Lakers

Mavericks

**OKC** 

Raptors

**Rockets** 

Timberwovles

## Style#s

C-0425-KT-6297- NBA FLEECE PULLOVER

C-0425-KT-6296- NBA FLEECE ZIP JACKET

C-0425-KT-6295- NBA FLEECE & NYLON HOODIE

C-0425-KT-6293-NBA CREWNECK

C-0425-KB-6294-NBA BUTTON SNAP SWEATPANT

C-0425-KT-6299-NBA MESH FOOTBALL JERSEY

C-0425-KT-6298- NBA HEAVY WEIGHT T-SHIRT

# Artwork files- please download - link will expire in 3days.

# https://we.tl/t-fLrvHvAdz5

Garment tech packs and projected units will be sent next week in the meantime, pls review the artwork and let us know if you have any questions or concerns.

Thanks, Grace